

Effects of and experiences with joint audit

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1. Introduction

Although France is currently the only European country that requires listed companies, credit institutions, finance companies and investment companies to hire two different audit firms for their statutory audit, the introduction of a joint audit model has regularly been discussed by various institutions at EU (country) level, highlighting its potential benefits regarding audit quality and market concentration.

For instance, in the 2010 Green Paper entitled "*Audit Policy: Lessons from the Crisis*", the European Commission suggested the introduction of mandatory joint audits for European listed companies. The main objective was to break the Big 4 oligopoly by allowing second-tier audit firms to gain experience and compete in the market segment of the audits of large companies. Additionally, it was argued that joint audits could help mitigate the market disruption in case a Big 4 firm ceases operations.¹ However, considering the abandonment of mandatory joint audits in Denmark in 2005 and a consultation with various stakeholders, the European Commission decided not to adopt the proposed legislation.² Nevertheless, some countries, including the Netherlands, Spain, and the United Kingdom, are still discussing the possibility of introducing mandatory joint audits. In several countries, joint audits are currently still taking place on a voluntary basis.

In 2018 the Dutch Authority for the Financial Markets (AFM) published a report entitled "*Vulnerabilities in the Structure of the Audit Sector*" which explored joint audit as a possible instrument to improve the quality of statutory audits in the Netherlands. Although a joint audit model could reduce the current sources of market failure, the AFM argued that it cannot be said with certainty that the joint audit model will lead to high and permanently assured quality of statutory audits, because it could introduce risks of new market failure or government failure. Also, the joint audit model makes the statutory audit more complicated due to the coordination required and harmonisation between the two audit firms and requires greater project management skills. Further study into joint audits was therefore needed according to the AFM. AFM described two intermediate variants of joint audits (which could also be included in a future study): (1) the joint audit model could be applied only to listed, multinational PIEs rather than the entire PIE population,³ and (2) the joint audit model could be formulated more as a peer review, in which an independent audit firm that has not been involved in the statutory audit first carries out an overall peer review of the audit before the auditor in question signs off.

¹ EC, 2010.

² Bédard and Schatt, 2020.

³ PIEs (Public Interest Entities) are listed legal entities, banks, insurers, and reinsurers.

In the UK, similar discussions took place in 2019, with the Competition & Markets Authority (CMA) expressing its concerns about shortcomings in audit quality and the high market concentration.⁴ In the hope to increase the number of audit firms auditing the largest companies in the UK, CMA recommended a mandatory joint audit, including at least one non-Big 4 firm, for most large companies. CMA argued that an introduction of mandatory joint audits will break down the barriers to expansion for non-Big 4 firms (capacity limitations, cost limitations, etc.) as they gradually start to carry out portions of audits for some of the UK's biggest companies. Additionally, CMA argued that such a measure will increase the long-term audit quality. CMA referred to France, where joint audit is a requirement, claiming that it has been successful in reducing the concentration of the largest audits in the hands of the Big 4, and that it is possible to implement it without significant adverse consequences in terms of audit quality.

CMA's recommendation received criticism in the UK, the main one being that it is based on theoretical arguments and that it is not backed by empirical evidence.⁵ For instance, Siddiqui (2019) mentioned that there is very limited empirical evidence of the effect of joint audits on audit quality and of the link between increased competition and audit quality and that there is substantial evidence of higher audit fees. He also adds that major stakeholders in the UK were opposed to the introduction of a joint audit, mainly citing increase in cost, complexity, and lack of evidence regarding audit quality as main concerns. After consultation, the UK government did not recommend mandatory joint audits but mandatory managed shared audits.⁶ The proposal for mandatory managed shared audit would require FTSE 350 Audit Committees to invite a firm to tender for the group audit (which may be undertaken by a Big 4 firm) and to invite a non-Big 4 firm to tender for an audit of a subsidiary or subsidiaries within a group that are subject to statutory audit requirements. The UK audit regulator (FRC) believes that mandatory managed shared audits would increase the non-Big 4 firms' proportion of audit clients and audit fees and would allow them over time to grow their capacity and capability to take on larger, more complex audits as sole auditors.

The International Forum of Independent Audit Regulators (IFIAR) is also interested in the pros and cons of joint audits and recently published a report about the main experiences.⁷

In 2020, in the Netherlands a Committee for the Future of the Accountancy Sector (Cta) examined whether structural changes should be introduced in the accountancy sector. On January 15, 2020, Cta presented its report entitled *"Vertrouwen op Controle"* to the Netherlands Minister of Finance. The Cta concluded in its report that there was insufficient justification for taking far-reaching measures regarding the structure of the accountancy

⁴ CMA, 2019.

⁵ Brydon, 2019, p.17; Siddiqui, 2019.

⁶ BEIS, 2021, p. 138.

⁷ IFIAR, 2021.

sector (such as making joint audits mandatory), since the effects of such measures were still unclear given the information available. Therefore, the Cta recommended further research into alternative structural models, such as mandatory joint audits.

The Netherlands Minister of Finance has adopted this recommendation and asked Marlies de Vries and Chris Fonteijn to work on the recommendations.⁸ One aspect of this is to identify national and international experiences with joint audits.⁹ This request gave rise to the current assignment, which includes the following main research question:

What are the expected effects of making the joint audit model mandatory on, among other things, the various types of audit quality, the culture of the audit firm, the price of an audit and the market competition in the Netherlands?

This main research question is divided into three sub-questions:

Do joint audits score better, on average, on the following four types of audit quality than audits conducted by a single audit firm:

1. the outcome of the audit process and compliance quality (i.e., the procedural aspects of the audit);

2. the existence, design and operation of the quality control system (i.e., the set of measures to ensure good audit quality);

3. factors that have a material effect on quality, such as the culture within the audit firm, the governance of an audit firm and the remuneration system;
4. perceived quality (by charabelders, investors).

- 4. perceived quality (by shareholders, investors).
- What are the observed (intended and unintended) effects of the joint audit model (on, for example, the price of an audit, competition in the market and/or the culture within the audit firm)?
- How is the joint audit model perceived by stakeholders in the Netherlands and abroad?

To answer these research questions, the following perspectives will be brought together in this report:

- objective research findings on the effects of the joint audit model;
- expert opinions of leading scientific researchers who have extensively researched joint audits; and

⁸ https://www.linkedin.com/company/kwartiermakers-toekomst-accountancysector/.

⁹ https://www.rijksoverheid.nl/documenten/kamerstukken/2020/04/28/bijlage-1instellingsbesluit-kwartiermakers-toekomst-accountancysector.

• experiences of regulators, audit firms, audit clients, and interest groups with the joint audit model in the Netherlands and abroad.

These perspectives are mapped by the following research activities:

- conducting a literature study, including both quantitative and qualitative papers;
- drafting a common opinion of scientific researchers by organizing workshops;
- gathering subjective experiences with joint audits by conducting interviews and taking questionnaires.

The reason we apply this methodology is to obtain a thorough understanding of the current state of knowledge with regard to joint audits in the Netherlands and abroad. This way, we do not only base our findings on the literature, but also consider the views and experiences of researchers, regulators, audit firms, and clients. As such, this research design allows us to paint a complete picture of the advantages and disadvantages of joint audits, in theory and practice. In this report we define a joint audit as an audit in which two (or more) audit firms are appointed to share responsibility for a single audit engagement and to produce a single audit report.

The rest of this report is organised as follows. Section 2 summarises the results from the literature study, provides expert opinions, and details the experiences of regulators, audit firms, and audit clients. Section 3 concludes.

2. Effects and experiences

From a theoretical standpoint, joint audits may have various positive effects on audit quality, market concentration and audit fees. Proponents of a mandatory joint audit system claim, for instance, that two firms might produce higher quality audits than one firm, as they are more likely to detect a breach (four eyes are better than two)¹⁰ and report it (as it is easier for two firms to resist managerial pressure and remain independent).¹¹ Additionally, joint auditors, being aware that their work will be revised by the other auditor, would theoretically apply more professional skepticism.

In theory, joint audits can also positively influence the perceived quality of audits. One could argue that stakeholders with an interest in the company, such as investors, might have more confidence in the legitimacy of the financial statements if the audit report is signed by two audit firms rather than one.

¹⁰ Bédard and Schatt, 2020; AFM, 2018.

¹¹ Velte, 2017.

Another possible effect, frequently mentioned as an argument for the introduction of a mandatory joint audit, is the increase in competition between audit firms and consequently, the breakup of the Big 4 oligopoly.¹² The idea is that requiring companies to hire two audit firms instead of one will allow smaller firms to gain experience with the statutory audits of PIEs. As such, these firms might be better able to compete with the Big 4, possibly leading to a wider array of big audit firms and lower audit fees (due to increased competition). Opponents of the joint audit have responded to this argument by claiming that such a measure will likely not be successful in breaking up the oligopoly, as PIEs will only trust two Big 4 firms for the audit.¹³ A way around this, would be by introducing a mandatory joint audit including at least one non-Big 4 firm.¹⁴ However, this argument is based on the assumption that smaller audit firms want and are able to perform a significant amount of additional, complex audit work.¹⁵ Moreover, implementing measures that intervene so strongly in the market might not be desirable from a competition policy point of view. Such an intervention might also reduce welfare as companies might not be allowed to give all the audit work to their most preferred audit firm.¹⁶

Regarding the effect on audit fees, two opposing arguments may be put forward. The first is that, as a result of the possible increase in competition arising from joint audit, audit fees may decrease. On the other hand, joint audit fees may be higher than single audit fees due to coordination costs incurred by the audit firms¹⁷ and a risk premium which may be charged to the clients. The risk premium refers to the additional cost that a firm charges the audit client to cover the extra risk of mistakes made by the second auditor, for which both firms are responsible (as they both sign the audit report).¹⁸

Above, we described the theoretical effects of joint audits. However, it remains unclear whether these theoretical effects also occur in practice. Therefore, we analyse the empirical literature (section 2.1) and the practical experiences with joint audits of academic researchers (section 2.2), regulators (section 2.3), audit firms (section 2.4) and audit clients (2.5) to understand whether there is enough evidence for the occurrence of these theoretical effects in practice.

- ¹⁴ CMA, 2019.
- ¹⁵ Bédard and Schatt, 2020; Siddiqui, 2019.

¹⁸ Gonthier-Besacier and Schatt, 2007.

¹² EC, 2010; AFM, 2018.

¹³ Broye, 2007; Siddiqui, 2019.

¹⁶ Guo et al., 2017.

¹⁷ Deng *et al.*, 2014.

2.1 Results from literature¹⁹

In this section we discuss the literature on the effect of joint audit on audit quality, market concentration, and audit fees, next to any other effects. If research findings turn out to be contradictory, they will be weighted based on the impact score of the scientific journal in which they are published.²⁰ A higher impact score from the journal means a heavier weight for the findings. In this way, the "most reliable" results are given more weight and thus have more impact on the final verdict.

Effect on audit quality

Articles use various indicators (such as discretionary accruals, issuing a going concern warning, adjustments to annual reports, reporting of material economic errors) for audit quality and thus only provide a partial approximation of audit quality. This means that studies do not use a comprehensive measure of audit quality and that statements therefore always make partial statements about the effect on audit quality. In the present study, we do not distinguish between articles with different audit quality indicators (and indicators for perceptions of audit quality). Thus, we assume that audit quality indicators give an indication of the true effect.

The vast majority of empirical literature finds no effect of joint audit on audit quality.²¹ Two papers (Zerni *et al.*, 2012; El Assy, 2015) focusing on Sweden (where joint audits are not obligatory but voluntary) and Egypt estimate a positive effect.²² However, El Assy (2015) only studies 32 Egyptian companies (16 with joint audits and 16 with single audits). Given

¹⁹ Relevant literature was searched by entering all relevant keywords in the scientific literature database of Erasmus University Rotterdam (<u>https://www.eur.nl/library/</u>), Google Scholar (<u>https://scholar.google.com/</u>), and Google (<u>http://www.google.com</u>). We then scanned the literature obtained in this way for additional relevant literature. Both quantitative and qualitative literature was taken into account.

²⁰ We use the Journal Citation Reports (JCR) impact factor. The JCR factor can be found on the ERIM Journals List: <u>https://www.erim.eur.nl/about-erim/erim-journals-list-ejl/</u>.

²¹ Audit quality can be measured in different types. The majority of empirical literature measures audit quality by looking at the technical quality of the audit (type 1), some look at perceived quality (type 4).

²² Note that ECRi (2019) found more papers with a positive effect on audit quality. However, in the current report we define joint audits as an audit done by two different audit firms, while most papers that found a positive effect use a broader definition of joint audit as they study the four eyes principle (often within one firm).

the low number of observations and the different culture in Egypt, it is questionable whether the results are reliable and applicable to the Netherlands.²³

All other empirical papers find no significant effect on audit quality.²⁴ For instance, using qualitative and quantitative methods, Holm and Thinggaard (2018) analyse audit quality differences between audits by a single big audit firm and joint audits with either one or two big audit firms in Denmark after the abolishment of the mandatory joint audit in 2005. To do this, they examine two measures of audit quality: perceived quality (type 4) and abnormal accruals (type 1). To estimate the effect on the former, the authors conducted a survey capturing Danish CFOs' views on the choice of single or joint audits and their perceptions of audit quality. For the effect on the latter, they regressed data from the mandatory joint audit abolition year (2005/2006) and the following two years. The survey results indicate that most CFOs perceive the audit quality by a single Big 4 audit firm to be the same as it is in joint audits with either one or two Big 4 audit firms. The regression analysis supports this. It provides no evidence of audit quality differences between audits made by a single Big 4 firm and joint audits conducted by any audit pair combination.

Lesage *et al.* (2017) support this finding. Specifically, they examine the consequences of abandoning a mandatory joint audit regime by analysing non-financial listed Danish companies for the 2002–2010 period (before and after the abolishment). The results indicate that there is no association between joint audit and audit quality (measured by type 1, abnormal accruals).

Exploiting a large sample of companies in France, Italy and the UK, André *et al.* (2016) also find no significant differences in the magnitude of abnormal accruals (type 1) between the countries. The authors conclude that the French mandatory joint audit does not lead to higher audit quality.

Hoos *et al.* (2019) conduct an experimental study with Dutch auditors, testing the theoretical belief that joint audits lead to improved auditor skepticism²⁵ and, in turn, type 3 of audit quality. To do this, they compare auditors' judgements in three review regimes: the joint audit, the internal review, and the no review regime. Auditors' judgement is measured by asking senior auditors and partners from a Big 4 firm to perform a going

²³ Additionally, we could not find the impact factor of the journal in which this paper was published, further supporting the low suitability of the finding to this context.

²⁴ See for instance Velte and Azibi (2015), Willekens *et al.* (2019), Lesage *et al.* (2012a), and Lesage *et al.* (2012b), Guo *et al.* (2017) and Appendix 4 of the current report.

²⁵ Professional skepticism can be described as the characteristic of being critical and questioning findings.

concern evaluation.²⁶ The results provide evidence that the auditors in all three settings follow a similar judgement process.²⁷ However, the auditors in the internal review regime make significantly more skeptical judgements about the going concern evaluation than auditors in the joint audit and the no review regime. In fact, auditors in the joint audit regime are the least skeptical in their judgement.

According to the authors, one possible explanation for this finding could be that accountability in a joint audit setting is divided between two audit firms and the negative consequences of the outcome are shared. This finding contradicts the theoretical belief that auditors in joint audit settings are more skeptical. In other words, this study suggests that introducing an additional audit firm in the review procedure will not lead to more professional skepticism.

Literature reviews by Bédard and Schatt (2020), Ratzinger-Sakel *et al.* (2013) and Velte (2017) confirm the scarcity of empirical evidence suggesting that joint audits lead to increased audit quality.

If one does decide to introduce a mandatory joint audit system, an important regulatory choice is whether to mandate specific audit pairs or workload sharing between the auditors. Various papers study the effect of the auditor pair composition and the work allocation in a joint audit setting on audit quality. In these papers only joint audits are investigated, and they are not compared to single audits. Regarding pair composition, the literature is inconsistent about which type of pair delivers the highest audit quality. Some studies find that audit pairs with two Big 4 firms deliver the highest quality, followed by audit pairs with one Big 4 firm (Francis et al., 2009; Alfraih, 2016). Others find that the audit quality is higher in a mixed audit pair than in an audit pair consisting of only Big 4 firms (Lobo et al., 2017; Marmousez, 2019).²⁸ Marmousez (2019) explains the latter result by the fact that the similarity in corporate governance, applied methods and reputation risk between two Big 4 firms likely leads them to rely on each other's work and reduce the incentive to exert maximum effort. Regarding work allocation, Haak et al. (2018) show that, contrary to expectations, a more balanced division of tasks between audit firms reduces the quality of the audit. The authors attribute this to a possible free rider effect and to difficulties in the communication and coordination process that might be larger in a balanced than in an unbalanced joint audit.

²⁶ With this evaluation, auditors assess whether a company can continue operating without a significant threat of liquidation.

²⁷ Auditors in all three regimes consider the same number of facts and take approximately the same amount of time when formatting their evaluation.

²⁸ Francis *et al.* (2009) and Lobo *et al.* (2017) have a comparable impact factor. The impact factor of Alfraih (2016) and Marmousez (2019) could not be found.

Effect on market concentration

Limited empirical research has been done on the effect of joint audit on market concentration.²⁹ In Denmark, Lesage *et al.* (2017) estimate a significant increase in the Big 4 market share³⁰ after the abandonment of the joint audit (due to a preference for companies to switch to a single audit and to choose a Big 4 as single auditor). In France, the market share of Big 4 firms is lower than in other European countries when measured in terms of number of clients (Ballas and Fafaliou, 2008; Willekens *et al.*, 2019).³¹ This is in part due to the survival of Mazars under the joint audit requirement (Kermiche and Piot, 2018). However, when measured in terms of fees, the market in France is more concentrated than when measured in terms of clients (Broyce, 2007 and Bédard and Schatt, 2020). This indicates that especially big clients choose a Big 4 pair.

Furthermore, Kermiche and Piot (2018) show that less concentration is only related to Mazars. Also, in France concentration increased as the estimated number of main actors decreased from eight to five from 1997 to 2003. The market share of the Big 4 plus Mazars rose from 84% in 2002 to 96% in 2017 in terms of fees (Bédard and Schatt, 2020). The Herfindahl index³² measuring the effective number of competitors was 0.2 in 2017 (Willekens *et al., 2019)*, indicating five effective competitors. This shows that joint audits probably only saved Mazars as a main player.

Guo *et al.* (2017) support the finding of Kermiche and Piot (2018). They model what would happen if a joint audit requirement were introduced in a single audit regime. Their counterfactual analysis shows that, without any additional regulations other than the introduction of mandatory joint audits (scenario 1), the Big 4 market share would decrease, and the market share gains would be concentrated among the largest non-Big 4 (matching the conclusion of Kermiche and Piot, 2018).³³ They also examine two regulatory measures commonly discussed in connection to the introduction of joint audit: the additional requirement of at least one non-Big 4 in the audit pair (scenario 2), and a '50 – 50' split in the work between the two auditors (scenario 3). The authors find that, under scenario 2, the Big 4 market share loss is only slightly larger than in scenario 1 and the additional market share gains are once again concentrated among the largest non-Big 4. Surprisingly,

²⁹ A reason for this might be that very few countries are familiar with the mandatory joint audit system, the most notable examples being Denmark (before 2005) and France (currently). The effect of joint audit on market concentration can only be investigated on country level (unlike the effect on quality and fees, which can be studied on company level).

³⁰ Market share is measured in terms of number of audits, not in terms of captured fees.

³¹ To our knowledge, no research has been done in Denmark on the effect of joint audit on market concentration measured in terms of captured fees.

³² The Herfindahl index is equal to the sum of squares of the market shares of all firms.

³³ In this paper market share is measured by number of clients, not audit fees captured.

under scenario 3, non-Big 4 firms gain less market share than in scenario 1. This is presumably because large companies do not trust non-Big 4 to be able to take on such a big proportion of the audit work, so they select two Big 4 firms. The last finding suggests that an unequal work distribution between auditors will be better at decreasing the Big 4 market share than a '50-50' split.

Effect on audit fee

Most studies have a clear conclusion regarding the effect of joint audit on audit fees: joint audit leads to higher audit fees for the client than single audits (André *et al.*, 2016; Lesage *et al.*, 2017; Ratzinger-Sakel *et al.*, 2013; Willekens *et al.*, 2019; Zerni *et al.*, 2012). This can be seen as an (unintended) side effect of the joint audit model caused by the additional coordination between the firms and the risk related to the collaboration. But even in terms of fees, the empirical research is not fully consistent. In fact, a number of studies show that there is no effect on audit fees (e.g., Holm and Thinggaard, 2016).

In case a mandatory joint audit is introduced, the consideration of regulations regarding audit pair composition and work balance might be relevant. Regarding the effect of audit pair composition on audit fees in a joint audit setting, the literature is not aligned. Certain studies find that having one and two Big 4 auditors in the pair leads to higher audit fees (Audousset-Coulier, 2015), while other studies indicate that audit fees are significantly lower when the audit pair consists of two Big 4 firms (Gonthier-Besacier and Schatt, 2007).³⁴ According to the authors, the latter may be due to more balanced sharing of qualifications and skills, as well as of potential risks, suggesting economies of scale and scope for large audit firms.

The effect of work balance in a joint audit on audit fee is equally unclear. Haak *et al.* (2018) find that unbalanced joint audits, where one main auditor has a larger stake in the work, lead to lower fees than balanced joint audits, where the work is shared more evenly. Thinggaard and Kiertzner (2008) on the other hand report that balanced joint audits reduce audit fees compared to unbalanced audits, albeit only for large companies.³⁵

Other effects

Guo *et al.* (2017) apply the discrete choice model (an approach recently introduced to the auditing literature by Gerakos and Syverson (2015)) to understand what the effect of the introduction of a joint audit requirement would be on the demand for auditors and welfare in a market without a joint audit requirement. The authors estimate three scenarios: (1) introduction of mandatory joint audits, (2) introduction of mandatory joint audits

³⁴ It should be noted that both papers have a comparable impact factor.

³⁵ The JCR impact factor of neither paper could be found.

combined with a requirement of at least one non-Big 4 in the audit pair and (3) introduction of mandatory joint audits combined with a requirement for auditors to share the workload equally ('50-50' split).

Their analysis indicates that scenario 1 decreases the welfare. This likely results from not allowing clients to give all the audit work to the most preferred auditor. Scenario 2 decreases the welfare slightly more than scenario 1, probably because this scenario is more limiting than scenario 1. Lastly, scenario 3 decreases the welfare the most. The substantial decrease (also compared to scenarios 1 and 2) is attributed by the authors to the fact that clients who would otherwise choose a Big 4 and non-Big 4 pair, now opt for a Big 4 – Big 4 pair because they do not trust smaller audit firms with 50% of the audit work (Guo *et al.,* 2017).

2.2 Expert opinions

We conducted a workshop with academic experts to discuss the effects of joint audits.³⁶ These are the most important take-aways from the workshop:³⁷

- 1. Policy discussions are usually based on theoretical arguments and not backed by empirical evidence.
- 2. There is very limited empirical evidence of the effect of joint audit on audit quality (type 1-2-3).
- 3. Do not implement mandatory joint audits if the objective is to improve the technical aspect of audit quality (type 1). Firms are already capable of maintaining a high technical quality. It could however be that joint audits improve the perceived quality by external stakeholders.
- 4. There is no evidence of a link between competition and audit quality in the literature. Therefore, do not implement joint audit if the objective is to increase audit quality through increased competition.³⁸
- 5. More qualitative research is needed to capture different dimensions of audit quality (than just accruals and earnings quality) that cannot be measured quantitatively. E.g., accruals do not capture culture, perception.
- 6. Most experts are of the opinion that the pair structure of the joint audit does influence the audit quality. Big 4 Big 4 audit pairs most probably lead to the highest audit quality. If a third-tier audit firm (non-Big 6 firm) is part of the audit pair, the audit quality will very likely be lower (assuming that a first-tier firm would

³⁶ Appendix 1 provides a list with workshop participants.

³⁷ These points are not necessarily fully supported by all experts.

³⁸ In the UK, the current stance is: introduce joint audit if the objective is to increase competition but do not expect it to improve audit quality. As long as it does not harm audit quality, it is okay.

agree to pair with a third-tier firm in the first place). A third-tier audit firm does not have the expertise in house to audit listed companies/PIEs.

- 7. It is likely that introducing joint audits would increase competition between Big 4 firms and second-tier firms but not between Big 4 firms and small audit firms. The reason is that the smaller firms do not have the capacity to compete. In France, despite applying joint audit, the market is not less concentrated (measured by audit fees) than in other European countries.³⁹
- 8. There is substantial evidence of a positive association between joint audit and audit fees. There has never been evidence that joint audit leads to lower fees.
- 9. Stakeholders (e.g., in the UK) were opposed to the introduction of a joint audit, mainly citing increase in cost, complexity, and lack of evidence regarding audit quality.
- 10. None of the experts advised making the joint audit model mandatory per se. It depends on the context such as whether audit risks are high in a particular sector, whether there is a risk that a Big 4 might collapse, or whether the non-Big 4 are close to the Big 4 in terms of resources. One might better think of strengthening the role of audit committees (in the audited company).⁴⁰ Quality control systems within audit firms and structures such as group audits⁴¹ capture most of the desired effect of joint audit on quality. Joint audits might only improve the feeling that external stakeholders have that auditors are doing what they are supposed to be doing.
- 11. If joint audits are applied, then it should be accompanied with a workload regulation because large companies tend to choose two Big 4 firms as they do not trust smaller ones.⁴²
- 12. Joint audit as signalling device: If joint audits conceptually would improve audit quality, then a good quality company could choose joint audits to signal its high financial quality albeit with a higher audit fee.

³⁹ Bédard and Schatt, 2020.

⁴⁰ E.g., in Germany, supervisory boards do not have their own budget for audit fees. They have to ask the management board for an audit budget. A strict audit committee might have more incentives to elect two audit firms in a voluntary setting whereas a management board might just give little money and select a single auditor.

⁴¹ In a group audit, the group auditor gives guidelines and pushes other auditors toward a certain direction and there is a clear hierarchy. In contrast, in a joint audit both audit firms agree on the audit approach, without giving deadlines or guidelines to the joint auditor.

⁴² The French regulator demands a balanced workload and fee division between the two firms (balance has not been defined: 60/40 is encouraged, 70/30 also okay but needs to be explained, 90/10 is not allowed).

In a second workshop we discussed the preliminary results of the present report.⁴³ The experts agreed with our main conclusions.

2.3 Experiences of regulators

We have sent questionnaires to regulators in the following countries: Belgium, Denmark, Finland, France, Germany, Italy, Norway, Spain, Sweden, United Kingdom, South Africa, and the United States and interviewed the Dutch regulator.⁴⁴ Only the French supervisor, H3C, had a positive stance towards joint audits.⁴⁵

France

In France, joint audit was established by law in 1966. According to the June 1965 and June 1966 parliamentary debates records, joint audit aimed first and foremost at strengthening the financial transparency, and at reducing the risk of fraud. The presence of two joint auditors was seen as a means to reduce the risk of collusion that may exist between a single statutory auditor and the management of the audited company. In other words, joint audit was dedicated to protection of investors/owners.

According to H3C joint audit increases the quality of audit work, as:

- It requires an appropriate cross review of the audit work by the other auditor, resulting in a challenging approach between the firms ("two sets of eyes" approach),
- The presence of two joint auditors reduces the risk of collusion that may exist between a single statutory auditor and the management of the audited company,
- The presence of two joint auditors increases the power of the auditor in challenging positions of management,
- Joint audit brings complementarity in the audit work. The presence of two statutory auditors allows the availability of a broader range of skills, which is in

⁴³ In this second workshop, the following experts were present: Mingcherng Deng, Qiang Guo, Claus Holm, Christopher Koch and Patrick Velte.

⁴⁴ Appendix 2 provides a list with regulators.

⁴⁵ According to article L.823-2 of the French Commercial Code, joint audit is required in France in all entities required to publish consolidated financial statements, whether these entities are PIE or non-PIE entities. According to article L.511-38 of the French Monetary and Financial Code, joint audit is also required in all the "établissements de crédit, sociétés de financement et entreprises d'investissement" (which can be translated as follows: "credit institutions, finance companies and investment companies"), even if no consolidated financial statements publication is required. All other entities are allowed to appoint more than one statutory auditor, on a voluntary basis.

particular useful when the audited entity is positioned in specific sectors, professions or geographical areas,

- Joint audit facilitates the continuity of the audit, since the loss of information on the audit work is minimal when one of the auditors is replaced, as the remaining auditor has full knowledge of the entity and is able to share his experience with the new incoming joint auditor.

Also, if significant accounting scandals are used as a measure of quality of financial reporting, and indirectly as a measure of audit quality, H3C notes that the French audit market seems to compare favourably with other European markets.⁴⁶

According to H3C, joint audit affects the culture within accountancy firms, as:

- Collegiality is requested from the pair of auditors, who are therefore required to collaborate rather than to compete on the engagement they perform together,
- The college of auditors reinforces the position of the audit firms vis-à-vis the audited entities, resulting in an increased independence and professional skepticism of the auditors,
- Joint audit increases the technical competence of the audit firms by sharing experience between them.

H3C has done no empirical evaluation of the joint audit model on quality.

According to H3C, the supplementary cost of a joint audit is minor for the audited entity due to a specific French division standard of the audit work between the joint auditors to avoid any duplication of their efforts. A specific French auditing standard deals with the organisation of joint audit in order to avoid duplication of work. This standard requires a balanced approach in sharing the audit work amongst the joint auditors, taking into account quantitative (number of working hours, amount of fees allotted to the auditors, etc.) and qualitative (experience, qualifications of audit team members, etc.) criteria. H3C ensures that the joint audit is sufficiently balanced, avoiding that one auditor just signs off the audit report while all the audit work is done by the other, by performing external public inspections to ensure proper balance. Amongst other useful guidance to determine whether the distribution of work between joint auditors is a priori balanced or not, the H3C guidelines put forward the following typology:

- A breakdown of the volumes of hours allocated to each joint auditor and the amount of fees remaining within the limit of a 60%-40% ratio induces a simple presumption of balanced distribution of work,

⁴⁶ See also AFM, 2018, p. 69. AFM sees the relatively low number of financial scandals that occur as a result of mistakes in statutory audits in France as an indication of the joint audit model's benefits.

- A breakdown of the volumes of hours allocated to each joint auditor and/or the amount of fees between a 60%-40% and a 70%-30% ratio does not imply any presumption regarding the balanced or unbalanced nature of the distribution of work,
- A distribution of the volumes of hours allocated to each joint auditor and/or the amount of fees exceeding the 70%-30% ratio, but without reaching a 90%-10% limit, induces a presumption of unbalanced distribution of work. This presumption needs to be duly justified by taking into account qualitative criteria, and deserve a reconsideration of the allocation over time,
- A distribution of the volumes of hours allocated to each joint auditor or of the amount of fees reaching or exceeding the 90%-10% ratio is always disproportionate and therefore leads to an unbalanced distribution of work.

	Performed by each auditor	Performed together	Divided between the auditors
Understanding entity and assessing risk	х		
of material misstatement at financial			
statement level, materiality level(s)			
Overall audit strategy and audit plan		х	
Audit procedures			х
Cross review of work performed			х
Analytical procedures	х		
Audit report		х	

The main characteristics of the audit work sharing are the following.

H3C has not done any empirical study on the effect of joint audit on audit fees. However, some listed entities had reported to H3C that the minor extra-cost is an investment aimed at improving the competitive situation in the French audit market, which in return brings advantages. Also, according to H3C, the bigger the entity, the lower the additional cost will be, since the sizes of the audit teams will increase and require time for intra-audit firm coordination, which will be similar to the time spent on coordination with the joint auditor.

According to H3C joint audit has a positive impact on the audit market structure, as it allows for wider access to large audits for mid-tier and smaller audit firms. In France, in 2018, only 55% of the PIE engagements in France were held by the Big 4.⁴⁷ In 2018, 72% of the revenue from PIE statutory audits in France were captured by the Big 4. At the EU-level, the Big 4 captured the same year 90% of the total revenues of the PIE statutory

⁴⁷ This is a lower percentage than in other European markets. The Big 4 holds an average EU-market share of 70% of all PIE statutory audits in 2018, see EC, 2021, p. 6.

market.⁴⁸ According to H3C, there is a risk that were mandatory joint audit to be abandoned in France, this could result in an increased market share for the Big 4. Some entities with activities in several countries might prefer to appoint an auditor from a large network with international coverage. If joint audits were no longer a requirement, listed entities might also be under increased pressure from market participants to choose a large network rather than a smaller firm.

H3C advocates, when setting up a joint audit system in other countries, to add a measure to incentivise smaller players to gain access to the market in order to avoid that joint audit splits the work only amongst the biggest market players. One of the measures that facilitates the access to the market of smaller firms and investment from smaller players is a combination of the joint audit with a minimum duration of the audit engagement as this gives more time to recoup the investment. In France, the duration of the engagement is 6 reporting years.⁴⁹

H3C believes that a significant number of entities (management, board members, shareholders) in France are satisfied with the mandatory joint audit system. However, no empirical evaluation is available.

Spain

Next to France, also the Spanish oversight entity, ICAC, has a somewhat positive stance towards joint audit, especially with regard to potential increased long-term competition. ICAC is still analysing joint audits to see if there is a benefit in including some provisions to promote joint audits. No mandatory joint audit is foreseen in legislation. In 2019, 69 companies voluntarily conducted a joint audit. According to ICAC, joint audit implies an increase in the audit fees paid by the audited entity since some additional work must be carried out and because of the cross revision carried out by the joint auditors. ICAC has no data on how a joint audit impacts the audit quality. According to ICAC, a mandatory joint audit system could lead to a less concentrated audit market but only on the condition that the joint audit is regulated based on the compulsory participation of a non-Big 4 firm, which would however imply conditioning the free decision of the audited entity and intervening in the market. Establishing such limiting provisions is not possible in Spain since they would contradict the legislation on market competition.

⁴⁸ EC, 2021, p. 7.

⁴⁹ This is aimed at protecting the auditor's independence vis-à-vis its clients. It also incentivises smaller firms to join the PIE market by giving them a perspective of 6-year future revenues which allow them to invest in staff and tools. This compulsory duration of the engagement is, as such, alongside the joint audit, a measure that facilitates the improvement of the competition in the audit market.

Regarding the performance of the joint audit, a Technical Standard on Auditing ruling the joint audit was approved in Spain in 2014. Some aspects of that standard have been introduced in the Regulation that develops the Law on Auditing which has been approved in January 2021. These provisions include the following aspects:

- When several auditors are appointed to carry out an accounts audit work, there will only be one audit report and it will be issued under the responsibility of all of them, who will sign the report and be subject to the provisions of the regulations governing the audit activity.
- In the event of a discrepancy regarding the technical opinion to be issued, each auditor will present his opinion in a different paragraph of the audit report and state the reasons for the discrepancy.
- The jointly appointed auditors cannot belong to the same network, and all circumstances that could affect the necessary independence in relation to the audited entity must be communicated between them.
- The relationships between the appointed auditors and the actions to be taken regarding to the audit work will be carried out in accordance with the specific auditing standard.
- The appointed auditors will be responsible for the safekeeping and conservation of all work papers corresponding to the audit work.

South Africa

In South Africa, in the case of large banks, the South African Reserve Bank (SARB) issues a directive on an annual basis requesting that large banks be jointly audited. The annual directive is issued in terms of Section 61 of the Banks Act. SARB is also preparing a Directive to include large insurers within the scope of the joint audit requirement. Joint audits in sectors other than the banking sector are not required by legislation in South Africa. In South Africa, some entities voluntarily appoint joint auditors. According to the South African audit regulator, IRBA, there is no difference in audit quality between a joint audit and single auditor performed audit, but IRBA does not have empirical data on this. Also, IRBA expects joint audit fees to be higher, but has no empirical evaluation to base this on. Surprisingly, in the banking sector the Big 4 have a larger market share than in other sectors where no joint audits are applied. The Joint Audit Guide by the IRBA serves to encourage joint audit engagements.⁵⁰

United Kingdom

The audit regulator in the UK, FRC, does not support mandatory joint audit for the UK due to concerns about its potential impact on audit quality. In FRC (2019), FRC comments on

⁵⁰ irba.co.za/upload/Final_Guide_Joint%20Audit%20Engagements%20_%20Aug%202020.pdf.

the lack of an evidence base to support the use of joint audit as a way of delivering consistently high-quality audits for large and complex organisations. The FRC stated that more evidence is needed to support the contention that joint audits are associated with higher audit quality. The FRC also mentioned that there is no clear evidence that the model of joint audit used in France has had a positive impact on audit quality and noted that in Denmark, Sweden, and Canada there had been a move away from mandatory joint audit.

Instead, FRC prefers mandatory managed shared audit as a mechanism for increasing choice in the FTSE 350 audit market and reducing concentration. In a shared audit, the group auditor provides an audit opinion on the group accounts while one or more other firms perform component audits. Contrary to joint audits, in shared audits the full responsibility lies with the group auditor, as they are the only one to sign the group audit opinion. The FRC proposal for mandatory managed shared audit would require FTSE 350 Audit Committees to invite a firm to tender for the group audit (which may be undertaken by a Big 4 firm) and to invite a non-Big 4 firm to tender for an audit of a subsidiary or subsidiaries within a group that are subject to statutory audit requirements. FRC believes that mandatory managed shared audit would increase the non-Big 4 firms' proportion of audit clients and audit fees and would allow them over time to grow their capacity and capability to take on larger, more complex audits as sole auditors.

In July 2020 the FRC published its latest audit inspection results for the seven largest audit firms and commented as follows: 'We are concerned that firms are still not consistently achieving the necessary level of audit quality. While firms have made some improvements and we have observed instances of good practice, it is clear that further progress is required. The tone from the top at the firms needs to support a culture of challenge and to back auditors making tough decisions."⁵¹

Regarding the effect of joint audit on market concentration the FRC noted in FRC (2019) that in France, despite mandatory joint audit, the Big 4 firms still earn 85% of total audit fees from the largest listed audit clients.

Regarding the effect of joint audit on audit fees the UK competition agency (CMA) suggested that audit fees could increase as a result of its proposal for mandatory joint audit.⁵²

It is interesting to note that FRC prefers shared audits above joint audits, as the discussion in the UK started in 2019 with a recommendation from the CMA to mandate joint audits.

⁵¹ More details on these inspection results and the steps that the FRC is taking or intends to take to ensure the firms respond to these findings can be found via this press release (<u>https://www.frc.org.uk/news/july-2020/results-of-frc-audit-inspections</u>).

⁵² See CMA, 2019, paragraph 6.74.

The CMA did not do this for the purpose of improving quality in the short term, but as a means to increase the number of big firms. The main goals were to increase resilience and available choice. Therefore, the CMA suggested to mandate a joint audit with a non-Big 4 firm. The CMA expected that it should take at least five years to bring the desired effect as capacity has to build up. In the long term the CMA expected higher audit quality as a result of more competition.

In the same year Brydon (2019) very much doubted the effect of joint audits on audit quality. As data was missing to base the expected quality effect on, Brydon even refused to consider joint audit as an option to increase audit quality.

The UK government recently dit not recommend joint but shared audits.⁵³ It did this after consultation of CMA (2019). The main reason to choose shared over joint audits is that with shared audits non-Big 4 firms are only liable for their own audit. The government is of the opinion that non-Big 4's can grow easier without the burden of total liability. Furthermore, shared audits give them more perspective on stable income streams, making investments in capacity and quality easier possible.

The aim of the mandatory shared audit would not be to increase the audit quality, as there is not sufficient evidence to support this claim, but to increase long-term competition between audit firms. In theory, a shared audit could do better at this than a joint audit, because second and third-tier audit firms could perform smaller parts of the audits (component audits), with the group auditor reviewing the work. Another advantage of the shared audit as an alternative structure is likely that the audit fee would not increase as much as with a joint audit. Although not much research was found on this, this seems like a reasonable assumption because less of the work would be duplicated. It should be noted that companies are free to voluntarily opt for a shared audit. In fact, voluntary shared audits are already taking place in the Netherlands.

Other countries

Other regulators/oversight bodies, including the Dutch AFM, are not convinced of the advantages of joint audit, or did not have any (or negligible) experience with joint audits (e.g., Italy, Sweden) or have not considered it at all (e.g., United States). The general view is that there is no evidence that joint audits increase audit quality, but the joint audit model makes audits 10-15% costlier and more complicated due to the coordination between the two audit firms.⁵⁴ Some regulators, however, believe that a mandatory joint audit system could lead to a less concentrated audit market. Also, the additional knowledge that an auditor gains when participating in a joint audit could possibly positively influence the

⁵³ BEIS, 2021.

⁵⁴ See e.g., AFM, 2018, p. 69, FRC, 2020, and CMA, 2019, paragraph 6.74.

firm's quality management system. The concentration in Denmark after the abolishment of the mandatory joint audit system seems to have increased. The audited entities supported the abolishment of joint audit in Denmark. In Belgium there is regulation in place to facilitate or organise a joint audit.⁵⁵ Instead of making joint audits mandatory, regulators also raised the issue to optimise internal quality control (within their own organisation/network), for example by using an independent reviewer or engaging a specialist. With this, one could get the same result while saving a lot of time and money that otherwise go to coordination between audit firms. Some regulators are of the opinion that, in order to foster a positive impact of mandatory joint audits (if applied), respective enforceable guidance on how to perform joint audits is needed.

2.4 Experiences of audit firms

We have sent questionnaires to French and South African audit firms⁵⁶ and interviewed Deloitte in the Netherlands, who is one of the two audit firms performing a joint audit for KLM. From the answers to the questionnaires a clear picture arises. In France, Big 4 have a negative stance towards joint audits while second-tier audit firms have a positive stance.⁵⁷ In contrast, in South Africa Big 4 firms are somewhat more positive towards joint audits. Overall, Deloitte experiences more disadvantages than advantages with the joint audit model.

"A joint audit increases execution risk and I see little evidence that it adds any technical quality. The "second pair of eyes" is somewhat of a myth as audit procedures within a firm already require such second reviews and consultations to ensure critical audit decisions are well founded. Also, an audited company may be tempted to "opinion shop" between its two auditors. Joint audits objectively add complexity to the quality control system due to the added tasks necessary in relation to the joint auditor's work with no clear benefits for quality."

- Audit partner of PwC France

⁵⁵ Art. 3:61, § 3 of the Belgian Code on Companies and Associations, Article 25, § 1 and § 3 of the Law of 21 March 1991 on the reform of certain economic public companies.

⁵⁶ We chose these two countries because in France, joint audits are obligatory and in South Africa, joint audits are required by the South African Reserve Bank (Prudential Authority) for certain organisations in the banking and insurance sectors. We have not approached audit firms in Denmark because the mandatory joint audit model was abolished too long ago (in 2005). Appendix 3 provides a list with respondents to the questionnaires.

⁵⁷ This is in line with the literature. Guo *et al.* (2017) show that medium-sized firms would benefit from an introduction of mandatory joint whereas the Big 4 would lose market share.

Most Big 4 firms in France claim that joint audit will decrease the audit quality (types 1 & 2), while most second-tier audit firms claim the opposite.⁵⁸ According to some Big 4 firms there is a lack of efficiency and there is a risk of losing the "big picture" when sharing the work.

Additionally, when the other auditor is not a Big 4, there is a risk that some areas are not sufficiently covered by audit procedures and additional work has to be performed to fill the gap. Some second-tier firms claim that the audit quality (type 3) increases due to increased professional scepticism (as a result of the four eyes principle) and increased necessity for the auditor to self-challenge necessary skills and expertise. Moreover, joint audits might lead to a culture of sharing and investing. Most audit firms do not see a large effect on perceived audit quality (type 4). A few second-tier firms claim however that joint audits lead to much higher perceived audit quality.

Most firms (aside from some second-tier audit firms) agree that joint audits lead to somewhat higher audit fees than single audits: the difference (between 5% and 20% more) comes from the tasks performed by both firms (analytical review, the one or two most important audit matters if there is an opinion issue, files review of the other firm, meetings with the client) and coordination. According to Big 4 firms the main effect of joint audit is an additional cost for the audit firm and the client, work duplication, increased risk of not having the right coverage, and complexity due to different tools and methodology.

Second-tier audit firms claim that they are better able to compete with Big 4 firms in a mandatory joint audit system compared to a voluntary joint audit system in the sense that they audit relatively many listed companies⁵⁹ and have a relatively high turnover (relative to what is common in other countries).

In an interview with Deloitte, who is one of the joint auditors of KLM in the Netherlands, it becomes clear that they experience more disadvantages than advantages with the joint audit model. Certain disadvantages they state, which may impact audit quality, are:

- time and resources required for a joint audit from both firms are significantly higher than for a single firm audit,
- the time spent on communication between the two audit firms,
- more compliance due to the double mandatory quality review (in Dutch "opdrachtsgerichte kwaliteitsbeoordeling") that needs to take place,
- not having continuous access to all information because it is in possession of the joint auditor,

⁵⁸ In South Africa, Big 4 firms claim that joint audits have a positive effect on audit quality (type 1, 2, 4).

⁵⁹ 17 audit firms are auditing prime listed companies in France.

- compromising the tools used, meaning that there is no consistency in the use of the quality control system of one of the audit firms (potentially leading to a decrease in type 2 of audit quality),
- the unnatural division of audit tasks, merely to obtain a fair division of the work and fees between the audit firms.

The two advantages named are that together the two audit firms can stand stronger in their discussions with KLM and that they can learn from the other firm.

2.5 Experiences of audit clients and interest groups

We have interviewed two French audit clients (Domia Group and NetCo), Air France-KLM (joint audit), Randstad (shared audit, group audit), and interest groups (FEA, Eumedion, VEB, VNO-NCW, and VEUO) in the Netherlands. We have also sent questionnaires to French and South African audit clients, but given the very low response rate, the answers to the questionnaires give no good view on the opinion of audit clients.⁶⁰ The results in this section should therefore be treated with care as it is based on a very few observations. According to the interviewed companies in the Netherlands and France, mandatory joint audits do not have an effect on audit quality (type 1-2-3). They state that with a single audit (of a Big 4 firm) an audited company has enough checks and balances (for example that independent partners, who have nothing to do with the audited company, checks the audit work of colleagues within the same Big 4). In their belief the four eyes principle is already there. They also state that the audit quality may be perceived higher by shareholders/investors (audit quality type 4). Survey research by Holm and Thinggaard (2018) indicates that CFOs perceived no difference in the audit quality of a single audit compared to a joint audit after the abolishment of the joint audit in Denmark in 2005. This finding was supported by a quantitative analysis of the effect of joint audit on audit quality (performed in the same time period), indicating no significant effect.

The two companies in the Netherlands (Air France-KLM and Randstad) have never heard of any investor urging audit clients to choose a joint audit. Audit clients in the Netherlands prefer single audits to joint audits. Reasons provided were lower costs, less hassle, less discussions/meetings, more flexibility. In contrast, most audit clients in France would still choose a joint audit if joint audits became voluntary; a single audit would probably be

⁶⁰ We had a very low response rate despite sending reminders and making direct telephone calls; probably most audit clients have no incentive to respond to a Dutch enquiry. Moreover, from our consultation with academic experts it became apparent that some of them also had difficulties finding people to survey within audit clients. Appendix 3 provides a list with respondents to the questionnaires.

difficult to explain to investors.⁶¹ According to the companies, the audit fees of a joint audit are about 20-40% higher (relative to a single audit), some even say 50% higher.

"Frauds are caused by internal financial tampering. These frauds do not come to light through discussions between two audit firms. To combat fraud, it is better to take other measures, such as a shared audit construction with local smaller offices and by auditing statutory annual accounts."

– Managing Director Global Accounting of Randstad

In Denmark, 95% of the audit clients chose for a single audit by the end of 2010 after abolishment of the mandatory joint audit system in 2005.⁶² Also in other countries where joint audits are voluntary most audit clients choose for a single audit. This supports our results from interviews that audit clients outside France prefer single audits to joint audits. Moreover, audit clients in the Netherlands are of the opinion that audit firms do not have the capacity to perform joint audits (if a mandatory joint audit model were introduced).

The interviews with interest groups (FEA, Eumedion, VEB, VNO-NCW, and VEUO) do not lead to much enthusiasm for joint audits.

FEA's main concern is the lack of capacity. There are only four major players for big companies. The combination of mandatory rotation and the ban of combining advice with audit diminishes the number of players even more. A joint audit then causes problems. Also, costs will be higher, which is not in the interest of companies and shareholders.

Eumedion has no definitive view on joint audits. They wait for the present report to form an opinion. They see pros and cons. Pros are that two firms might discipline each other, that in a conflict the auditor has a stronger position, that France proved that Mazars is a serious extra player and that voluntary experiments like for Randstad seem positive. As cons they see more complexity, discussions about who is responsible if it goes wrong, less overview with more players, a tendency to choose two Big 4 firms, imbalance between a Big 4 and a second-tier player, doubts whether smaller firms are independent enough, problems with US shareholders and possibly the US regulator who might not accept such a complicated division of responsibilities, a lack of competitors, and a lack of capacity. They stress the importance of increasing auditor quality but see other instruments than joint audits to stimulate that.

⁶¹ A possible reason why the French will still choose for joint audits, in contrast to their Dutch counterparts, is that in France joint audit is a custom while it is not in the Netherlands.
⁶² Lesage *et al.*, 2017.

VEUO is not enthusiastic either. They see the theoretical idea, however it is unclear what problem this measure actually wishes to address (the shortage of PIE accountants or increasing the audit quality). At the same time this would lead to several practical problems. For the client it is likely that it would lead to more inefficiency and complexity and certainly not lower cost. The client has to work with two different accountant teams requiring an extraordinary amount of tuning and coordination. At the same time, France did not prove a quality increase and the various studies hardly showed any benefits either, let alone benefits that have been empirically substantiated. Furthermore, big clients will preferably stay with the more specialised Big 4 accountants (considering the international and complex field in which they operate) resulting in less competitors instead of more, certainly in combination with mandatory rotation and the ban of combining advice with audit. VEUO would also like to see more PIE accountants, but joint audits do not offer the solution. Especially when joint audits are only introduced in the Netherlands this is very difficult as you need an international firm. Finally, they fear that a joint audit will in practice be a shared audit, with all the accompanying practical and impractical inefficiencies and required coordination, but without an extra pair of eyes.

VEB recently published an interesting paper (VEB-European Investors, 2021) describing the pros and cons of joint audits based on recent international academic literature and relevant case studies on joint audits. In theory they see the potential of joint audits. Given the evidence gathered to date, they are not convinced that joint audit is the silver bullet. Potentially, a pilot could provide the evidence that is currently missing. They are open to a joint audit if such a pilot would prove a quality enhancing effect, for instance if in the longterm joint audits lead to more available firms for the audit of companies (more competition, less market concentration). But this will take a lot of time and they point to other options that might be more interesting. VEB-European Investors stresses the importance of the audit committee as the central player that should take more responsibility. According to European Investors-VEB tackling market failures with alternative structures, other than joint audits, will most probably have more potential benefits. The same is true for additional steps regarding the necessary culture change required in the accountancy sector such that in a joint effort the quality delivered by the auditors and audit firms themselves improves and is more consistent. Improving the effectiveness, independence and professional skepticism role of the OKB (EQCR, engagement quality control reviewer) might help here. If these changes are made, a joint audit could be unnecessary.

VNO-NCW raises the question if joint audit is aimed at increasing audit quality or influencing the supply side of the audit market (or both)? VNO-NCW has serious doubts about the effects of joint audits in the Netherlands. The known evidence is very scarce and point not in the direction of a higher quality when joint audits are used. Experience of firms (e.g. as a result of a link to France) confirms that there is no increase of (perceived) audit quality in a joint audit compared to a 'single' audit. Furthermore, firms experience more challenges during a joint audit. For example, communication increases heavily with higher

audit and internal costs as a result, while the quality is not improved. They experience also that the market does not value joint audits, e.g. following from credit procedures that are not easier. Furthermore, given the low number of players, the mandatory rotation and the ban of combining advice with audit makes joint audits problematic as it decreases the number of available players. PIE firms foresee capacity problems and experience them also already in joint audit circumstances. Audits are more and more digitalised which contributes to audit quality. However, the increasing digitalisation makes joint audits more difficult as integration of the firm administrative processes with the (divergent) audit software of two audit firms is more complicated than with one audit firms. Finally, if the goal is to add more big players to the Big 4, it is a fact that this is very difficult given the international needed knowledge and capacity for internationally operating (PIE) firms.

3. Conclusion

Over the years, various institutions have discussed the introduction of joint audits as an instrument to increase (long-term) audit quality as four eyes from two audit firms would result in higher audit quality. Furthermore, it would reduce market concentration as it increases the chances and experience of non-Big 4 firms. However, most arguments used in favour of joint audits are theoretical and not based on empirical findings. This study tests whether theoretical arguments are valid based on the empirical literature, opinions from scientists, and experience from regulators, audit firms and clients.

Looking at the empirical literature, there is very limited evidence of a positive effect of joint audits on audit quality, despite the large amount of research that has been done on the topic. The vast majority of empirical literature finds no effect of joint audit on audit quality. Negative effects are not found in the literature, positive effects are rarely found.⁶³ Most literature is concentrated on the technical quality (type 1), very few papers study the effect on the other types of quality. However, there is evidence that culture (type 3) in terms of professional scepticism improves more if internal reviews are done professionally compared with a joint audit (and compared with a no-review system). For perceived quality (type 4) some evidence is found for a positive effect. For type 2 (the effect of joint audit on the quality control system) no evidence is found.

Limited empirical research has been done on the effect of joint audit on market concentration. In Denmark, research indicates that the Big 4 market share significantly increased after the abandonment of the joint audit in 2005. In France, the market share of Big 4 firms is lower in comparison to other European countries. The lower concentration

⁶³ Positive effects for the four eyes principle are less rare. As this principle can also be organised within one audit firm, this insight is not relevant for our research question.

in France is dominated by the effect of Mazars. Also, in France concentration increased as the number of main actors decreased from eight to five from 1997 to 2003. The Herfindahl index was 0.2 in 2017, indicating five effective competitors. This shows that joint audits in France probably only saved Mazars as a main player. Furthermore, the concentration is higher in terms of audit fees than in terms of clients. This indicates that especially big companies choose two Big 4 firms as joint auditors.

Most studies on the effect of joint audits on audit fees indicate a positive relationship. However, some empirical studies found no effect. There are no papers that find an audit fee reducing effect. The effect of audit pair composition and work allocation (among the joint auditors) on audit fees in a joint audit setting is unclear.

According to leading scientific researchers there is very limited empirical evidence of a positive effect of joint audit on audit quality (type 1-2-3-4). The experts advise not to implement mandatory joint audits if the objective is to improve audit quality (type 1, 2 and 3). Firms are already capable of maintaining a high technical quality. It could however be that joint audits improve the perceived quality (type 4 of audit quality) by external stakeholders. In contrast to the amount of evidence of the effect on audit quality, there is substantial evidence of a positive effect of joint audit on audit fees in the academic experts' view.

According to the academic experts, it is likely that introducing joint audits would increase competition between Big 4 firms and second-tier firms but not between Big 4 firms and small audit firms. The reason is that the smaller firms do not have the capacity to compete. Most experts are of the opinion that the pair structure of the joint audit does influence audit quality. Big 4 - Big 4 audit pairs probably lead to the highest audit quality. If a third-tier audit firm (non-Big 6 firm) is part of the audit pair, the audit quality will very likely be lower. A third-tier audit firm does not have the expertise in house to audit listed companies/PIEs. Thus, if the main argument for mandating joint audit is long-term competition, an audit pair with a non-Big 4 firm is preferred, however then there is a risk that audit quality will deteriorate in the short term. Mandating a non-Big 4 being part of the audit pair is therefore not without risk.

Given these research findings and expert opinions, in addition to the experiences of regulators, audit firms, audit clients, and Dutch interest groups that we have gathered, the three research questions can be answered as follows.

RQ1: Do joint audits score better, on average, on the four types of audit quality than audits conducted by a single audit firm?

Type 1 (procedural aspects of the quality). We conclude that joint audits do not affect type 1 quality of audits, relative to single audits.

Type 2 (set of measures to ensure good audit quality). Very little research has been done on the effect of joint audit on type 2 quality. Based on the information collected for this research, we lean towards the conclusion that joint audits negatively affect type 2 quality, relative to single audits. Conducting an audit with a second audit firm complicates the quality management system as audit firms now have to deal with the other auditor's set of internal quality assessment systems on top of their own.

Type 3 (factors that have a material effect on quality, such as the culture within the audit firm, the governance of an audit firm and the remuneration system). Due to the difficulty of measuring this type of quality, little information can be found on the effect of joint audit. Research on the professional skepticism of Dutch auditors shows that auditors in the joint audit are the least skeptical in their judgement, suggesting a negative effect on type 3 quality. We conclude that joint audits probably affect type 3 quality negatively, relative to single audits.

Type 4 (perceived quality). Whether the perceived quality of audits is higher when conducted jointly by two audit firms than when conducted by a single firm depends on whom you ask. Academic research presents both positive and no effects. Most audit firms claim that there is no effect, while some second-tier firms suggest a strong positive effect. Audit clients in the Netherlands and France suggest that joint audit quality may be perceived higher by shareholders/investors. However, audit clients in the Netherlands have never heard of any investor wanting audit clients to choose for a joint audit. Interest groups find perceived quality a strange argument and stress the importance of the real quality. We conclude that there might be a positive effect of joint audits on perceived quality, but that it is not sure and that it would be strange if this effect is decisive to introduce joint audits mandatorily. For parties that are interested in the effect on perceived quality, the voluntary joint audit is available already. Interviews with representatives of VEB, Eumedion, VNO-NCW, FEA, and VEUO learns that these institutions see no evidence that perceived quality will improve when joint audits are introduced.

Overall, we conclude that joint audits do not score better on the first three types of audit quality than audits conducted by a single firm.

RQ2: What are the observed (intended and unintended) effects of the joint audit model?

To answer this research question, we delved into the effects on market concentration, audit fees, and welfare.

Market concentration. The abolition of the joint audit in Denmark has led to an increase in the audit market concentration. In France, the market concentration is lower than that of other European countries, due to Mazars being a big player. The Spanish oversight entity expects that introducing voluntary joint audits could lead to positive long-term competition effects. Contrary to first-tier audit firms, second-tier firms claim that they are better able to compete with Big 4 firms in a mandatory joint audit system compared to a voluntary joint audit system.

Audit fees. Although all findings point to the direction that joint audit fees are higher than single audit fees, there is great discrepancy in the size of the difference. The literature predicts 5-20% increase in cost due to joint audits but even higher percentages are mentioned in interviews.

Welfare. Looking at it from the demand side, there is some evidence suggesting that an introduction of a mandatory joint audit would decrease welfare, because clients are not allowed to give all the audit work to their most preferred audit firm.

RQ3: How is the joint audit model perceived by stakeholders in the Netherlands and abroad?

From all regulators, only H3C (France) has a positive stance towards mandatory joint audits. ICAC (Spain) has a somewhat positive stance towards voluntary joint audit mainly because of the expected long-term competition effects of joint audits. The FRC (UK) does not support mandatory joint audit for the UK and prefers mandatory managed shared audit as a mechanism for increasing choice in the FTSE 350 audit market and reducing concentration. We do recommend investigating this further if the policy goal is to increase the number of big players, because mandatory managed shared audit goes less far than joint audits and thus avoids costs while reducing the difference between Big 4 and non-Big 4. All other regulators/oversight bodies, including the Dutch AFM, are not convinced of the advantages of joint audit, or did not have any (or negligible) experience with joint audits (Italy, Sweden) or have not considered it at all (United States). The main reason for that is that they do not expect the audit quality to improve, while the audit cost is expected to increase.

Considering that one of the main tasks of the Dutch AFM is to monitor the audit quality, it is important to emphasise that they are not convinced of the advantages of joint audit and would not recommend implementing it.

Big 4 firms in France have a negative stance towards joint audits and second-tier audit firms a positive stance. In contrast, in South Africa also Big 4 firms are positive towards joint audits. Most Big 4 firms in France claim that joint audit will decrease the audit quality (types 1 & 2), while most second-tier audit firms claim the opposite. According to some Big 4 firms there is a lack of efficiency and there is a risk of losing the "big picture" when sharing the work. Most audit firms do not see a large effect on perceived audit quality (type 4). A few second-tier firms claim however that joint audit leads to much higher perceived audit quality. Most audit firms (except some second-tier audit firms) agree that joint audits lead to somewhat higher audit fees: the difference (between 5% and 20% more) comes from the tasks performed by both firms (analytical review, the one or two most important audit issues if there is an opinion issue, files review of the other firm, meetings with the client) and coordination. Second-tier audit firms claim that they are better able to compete with Big 4 firms in a mandatory joint audit system compared to a voluntary joint audit system.

According to a few audit clients we interviewed in the Netherlands and France, mandatory joint audits do not have an effect on audit quality, but the audit quality may be perceived higher by shareholders/investors. However, audit clients in the Netherlands have never heard of any investor wanting audit clients to choose for a joint audit. Audited international companies in the Netherlands that are obliged to do joint audit, would choose for a single audit if joint audit would not have been obligatory. Reasons provided were higher costs, more hassle, more discussions/meetings, less flexibility with a joint audit. Most audit clients in France would still choose a joint audit if joint audits became voluntary; a single audit would probably be difficult to explain to investors as they might think that less attention is given to the audit if a single audit is applied. According to the audit clients, the audit fees of a joint audit are about 30-40% higher (relative to a single audit), some even say 50% higher.

Interviews with representatives of VEB, Eumedion, VNO-NCW, FEA, and VEUO learns that these institutions are not very enthusiastic about joint audits. The main objections are there is no evidence that quality will improve, while costs will rise. Furthermore, they fear that the number of available audit firms will diminish, certainly in combination with the mandatory rotation, the ban on combining advice and audit, and when joint audits are only introduced in the Netherlands. Several of them point to other options to increase audit quality.

In Denmark, 95% of the audit clients chose for a single audit after abolishment of the mandatory joint audit system in 2005. Also, in other countries most audit clients choose for a single audit if the joint audit is voluntary. From this we can infer that audit clients generally prefer single audits to joint audit. Moreover, audit clients in the Netherlands are of the opinion that audit firms do not have the capacity to perform joint audits (if a mandatory joint audit model would be introduced).

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Appendix 1: Academic experts

Expert	University
Mingcherng Deng	Baruch College (City University of New York), USA
Nathalie Gonthier Besacier	Grenoble Alpes University, FR
Qiang Guo	University of Southern Denmark, DK
Claus Holm	Aarhus University, DK
Christopher Koch	Johannes Gutenberg University Mainz, DE
Jaana Kettunen	University of Jyväskylä, Fl
Nadia Mhirsi	Université de Bourgogne, FR
Javed Siddiqui	The University of Manchester, UK
Patrick Velte	Leuphana University Lüneburg, DE
Aiyong Zhu	Wuhan University, CN

Appendix 2: Regulators

Country	Regulator
Belgium	CTR-CSR-BAOC
Denmark	DBA
Finland	PRH
France	H3C
Germany	APAS
Italy	CONSOB/MEF
Netherlands	AFM
Norway	Finanstilsynet
South Africa	IRBA
Spain	ICAC
Sweden	SIA
United Kingdom	FRC
United States	РСАОВ

Appendix 3: Audit firms, audit clients and interest groups

Country	Audit firm	Position of interviewee(s) / respondent(s) to questionnaire
France	ВМ&А	CEO
France	Deloitte	Partner/RRL
France	EY	Professional practice director
France	Mazars	Member of the Executive Board & CCO
France	PwC	Audit Partner
France	RSM	Partner
Netherlands	Deloitte (Group Auditor Air France-KLM)	Partners
South Africa	КРМС	Director
South Africa	PwC	Director

Country	Audit client	Position of interviewee(s) / respondent(s) to questionnaire
France	Capgemini Group	Group Financial Services Director
France	Groupe Domia	CFO
France	NetCo	CFO
Netherlands	Air France-KLM	CFO
		Vice President Reporting & Control
Netherlands	Randstad	Managing Director Group Business Risk & Audit
		Managing Director Global Accounting
South Africa	Attest it Inc. and	Director
	Hoogwerf Consulting Pty	
	Ltd	
South Africa	South African Reserve	Senior Accountant
	Bank (SARB)	

Country	Interest group	Position of interviewee(s)				
Netherlands	FEA	Strategic Advisor				
Netherlands	Eumedion	Executive Director & Policy Advisor				
Netherlands	VEB	Director & Policy Advisor				
Netherlands	VEUO	Board Member				
Netherlands	VNO-NCW	Policy Advisor				

Appendix 4: Detailed results from the literature search

Reference	Journal and impact factor*	Country	Time period	Quantitative/ Qualitative analysis	Effect on audit quality (type 1, 2, 3, or 4)	Effect on audit fees	Effect on market concentration, competition, market share Big 4/non-Big 4	Other effects of joint audits
Alfraih	Journal of	KWT	2013	Quantitative	Type 1 (audit delay)	-	-	-
(2016)	Financial				This paper examines			
	Regulation and				the effect of joint			
	Compliance				auditor composition			
	JCR: -				(Big 4 vs. non-Big 4)			
					in a mandatory joint			
					audit setting in			
					Kuwait, on audit			
					quality. It does not			
					look at the effect of			
					joint audit on audit			
					quality compared to			
					single audit. The			
					results indicate a			
					positive relationship			
					between audit quality			
					and one or two Big 4			
					auditors in the joint			
					audit. In other words,			

					audits conducted by			
					pairs containing at			
					least one Big 4 have a			
					higher quality than			
					audits conducted by			
					two non-Big 4 firms.			
Andre <i>et al.</i>	European	FR, IT, UK	2007-2011	Quantitative	Type 1 (abnormal	Audit fees in France	-	-
(2016)	Accounting				accruals)	are significantly		
	Review				Authors do not find	higher (~40%) than in		
	JCR: 1.855				differences in the	the UK and Italy. The		
					magnitude of	authors conclude		
					abnormal accruals	that joint audits are		
					(proxy for audit	associated with		
					quality) across	significantly higher		
					companies in France,	audit fees.		
					Italy, and the United			
					Kingdom. The			
					mandatory joint audit			
					does not appear to			
					be associated with			
					higher audit quality.			
Audousset-	European	FR	2002-2003	Quantitative	-	This paper examines	-	-
Coulier	Accounting					to what extent audit		
(2015)	Review					fees are influenced by		
	JCR: 1.855					the number of Big 4		
						joint auditors (zero,		
						one, or two). The		

			1					
						results indicate that in		
						a joint audit setting,		
						both the choice for		
						one Big 4 auditor and		
						for two Big 4 auditors		
						lead to higher fees		
						(38.5% and 45.9%,		
						respectively). No		
						statistically significant		
						difference in audit		
						fees between having		
						one and two Big 4		
						auditors was found.		
Ballas &	International	Various	1998-2004	Market analysis	-	-	This paper describes	-
Fafaliou	Advances in						the average	
(2008)	Economic						concentration level	
	Research						of the audit services	
	JCR: -						markets in 15-EU	
							member-countries	
							over the period 1998-	
							2004. The markets	
							with the highest	
							concentration are	
							Luxemburg and Spain	
							where the top four	
							firms command an	
							average of 90.2% and	
							89.7% market share,	

							respectively. The	
							markets with the	
							lowest concentration	
							are France (49.2% on	
							average) and	
							Germany (47.7% on	
							average).	
							It is unclear whether	
							the concentration	
							levels are directly	
							related to the	
							existence of joint	
							audits.	
Bédard &	Practice Note,	Various	Various	Literature	Type 1 (financial	In theory, joint audit	The French audit	Balanced work
Schatt	Presented to:			Review	reporting quality)	fees could be both	market seems to be	between a Big 4 and
(2020)	The Foundation				The quality of	higher (if additional	less concentrated	a non-Big 4 audit
	for Auditing				financial statements,	costs are incurred	than that of other	firm (a '50-50' split)
	Research				typically proxied by	due to the extra	European countries	does not lead to a
					accruals, is not higher	communication and	when considering	better quality-price
					in France than in	alignment between	number of clients.	ratio. Additionally,
					other European	auditors) and lower (if	However, the	large companies
					countries. Therefore,	joint audits favour	percentage of audit	which have joint
					joint audits are not	competition) than	fees captured by Big	audits tend to hire
					associated with	audit fees from a	4 firms in France is	two Big 4 firms.
					higher audit quality.	single audit.	similar to that	Therefore, imposing a
						Empirical studies	captured by the Big 4	pair composed of a
						indicate that French	in other European	Big 4 with a non-Big
						companies pay	countries, suggesting	4 firm may not have

						higher audit fees than companies in other countries, indicating that the additional coordination costs are passed on to clients. Therefore, joint audits are costlier than single audits.	a similar market concentration.	positive economic consequences.
Broye (2007)	Revue française de comptabilité JCR: -	FR	2005	Quantitative	-		This paper supports the idea that, when looking at collected audit fee rather than number of clients to measure market share, the audit services market in France appears a lot more concentrated. Although the French Big 4 firms performed 45.1% of audits (suggesting low market concentration), they collected 86.6% of	-

							the fees (suggesting	
							high concentration).	
							If one adds the	
							French firm Mazars to	
							the sample, the five	
							largest firms	
							collected 94.3% of	
							the fees for 53.5% of	
							the audit	
							engagements. The	
							Hirschman-	
							Herfindahl index	
							(HH5) of 0.21 is very	
							close to the perfect	
							balance for a five-	
							actor oligopoly.	
Deng <i>et al.</i>	Journal of	Theoretical	-	Theoretical	This theoretical	The paper compares	-	-
(2014)	Accounting	analysis		analysis	model compares	audit fees in three		
	Research				audit evidence	regimes: single audits		
	JCR: 3.773				precision in three	by one big firm		
					regimes: single audits	(Regime B); joint		
					by one big firm	audits by two big		
					(Regime B); joint	firms (Regime BB);		
					audits by two big	joint audits by one		
					firms (Regime BB);	big firm and one		
					joint audits by one	small firm (Regime		
					big firm and one	BS).		
					small firm (Regime			

	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·			
			BS). Audit evidence	The model predicts	
			precision refers to the	that Regime BB has	
			effort exerted by the	lower audit fees than	
			audit firm to obtain	Regime B.	
			precise audit	Audit fees are lower	
			evidence about the	in Regime BS than in	
			value of the audited	Regime B, if the	
			company, to	technological	
			minimise the risk of	difference between	
			misstatement. Audit	the two audit firms is	
			evidence precision is	small and the big firm	
			positively associated	bears a large	
			with audit quality.	proportion of	
			Results indicate that	misstatement cost.	
			Regime BB has the		
			same audit evidence		
			precision as Regime		
			B. Total precision of		
			audit evidence in		
			Regime BS is lower		
			than Regime B.		
			In other words, the		
			model shows that		
			joint audits with a		
			mixed pair (one big		
			and one small firm)		
			may reduce audit		
			quality. This could be		

		1	1					,
					because of free-			
					riding concerns.			
El Assy	International	EGY	2009-2013	Quantitative	Type 1 (financial	-	-	-
(2015)	Journal of				reporting quality –			
	Accounting and				earnings			
	Financial				conservatism)			
	Reporting				Joint audits go hand			
	JCR: -				in hand with higher			
					audit quality in Egypt			
					for the years 2009-			
					2013. The author			
					stresses that there is			
					no difference			
					between voluntary			
					and mandatory joint			
					audits and no			
					difference in auditor			
					choice (Big 4 vs. non-			
					Big 4).			
Francis <i>et</i>	Auditing: A	FR	2003	Quantitative	Type 1 (abnormal	-	-	-
<i>al.</i> (2009)	Journal of				accruals)			
	Practice &				This paper finds a			
	Theory				relationship between			
	JCR: 2.108				type of audit pair and			
					audit quality in a joint			
					audit setting. The			
					results indicate that			

				1	1			
					an audit pair with at			
					least one Big 4 firm			
					has a higher audit			
					quality than an audit			
					pair without a Big 4			
					firm. An audit pair			
					with two Big 4 firms			
					has a higher audit			
					quality than an audit			
					pair with one Big 4			
					firm.			
Gonthier-	Managerial	FR	2002	Quantitative	-	Looking at the joint	-	-
Besacier &	Auditing Journal					audit context, this		
Schatt	JCR: 1.870					paper finds that audit		
(2007)						fees are significantly		
						lower when the audit		
						pair consists of two		
						Big 4 firms. This may		
						be due to more		
						balanced sharing of		
						qualifications and		
						skills, as well as of		
						potential risks,		
						suggesting		
						economies of scale		
						and scope for large		
						audit firms.		

Guo <i>et al.</i>	Review of	FR, UK	2006-2012	Quantitative	-	-	The authors model	A joint audit regime is
(2017)	Accounting						the introduction of	associated with a
	Studies						joint audits in a single	substantial loss in
	JCR: 2.6						audit regime in three	welfare in all three
							scenarios.	scenarios (possibly
							1. Introduction of	because clients are
							mandatory joint	not allowed to give
							audit. In this	all the audit work to
							scenario, the market	their most preferred
							share of the Big 4	audit firm).
							decreases. The	
							market share gains	
							are concentrated	
							among the largest	
							non-Big 4.	
							2. Introduction of	
							mandatory joint	
							audit with a non-Big	
							4 clause. The Big 4	
							market share	
							decreases slightly	
							more than in scenario	
							1 and the market	
							share gains are even	
							more concentrated	
							among the largest	
							non-Big 4.	

							3. Mandatory joint audit with workload regulation (50-50 work split). Non-Big	
							4 gain less market	
							share than in scenario	
							1, because	
							companies do not	
							trust non-Big 4 to be	
							able to take on such	
							a big part of the	
							work, so they select	
							two Big 4 firms.	
Haak <i>et al.</i>	Accounting in	DK	2009-2012	Quantitative	Type 1 (abnormal	Joint audits where	-	-
(2018)	Europe				accruals)	one main auditor has		
	JCR: -				In a joint audit	a large stake in the		
					setting, a more	audit work		
					balanced audit work	(unbalanced joint		
					allocation between	audits) lead to smaller		
					the engaged audit	audit fees than joint		
					firms reduces the	audits where the		
					audit quality as	audit work is shared		
					compared to an	more evenly		
					unbalanced work	(balanced joint audit).		
					allocation. This result			
					could be attributable	The Big 4 premium is		
					to difficulties arising	a bit higher for joint		
					in the	audits appointing one		

						1	1	
					communication and	Big 4 rather than two		
					coordination process	Big 4 audit firms.		
					that should be larger			
					in a balanced than in			
					an unbalanced joint			
					audit. Also, a free			
					rider effect could			
					lead to a reduced			
					audit quality in the			
					case of a balanced			
					audit work allocation.			
Holm &	Managerial	DK	2005-2006	Quantitative	-	The authors exploit a	-	-
Thinggaard	Auditing Journal					natural experiment in		
(2014)	JCR: 1.870					which voluntary joint		
						audits replace		
						mandatory joint		
						audits for Danish		
						listed companies and		
						analyse audit fee		
						implications of using		
						one or two audit		
						firms. They find		
						support for fee		
						reductions for		
						companies switching		
						to single audits, but		
						only in the first year		
						of audit. The single		

			r	1	1			
						auditor fee discount		
						is conditional on how		
						the audit work was		
						shared between the		
						involved auditors		
						before the abolition.		
						Specifically, single		
						auditor discounts		
						only exist in situations		
						where the former		
						joint audit was shared		
						unequally between a		
						dominant and		
						minority share		
						auditor. The authors		
						argue that in this		
						situation bargaining		
						power is more with		
						the auditors than in		
						an equally shared		
						joint audit, and that		
						the auditors'		
						incentives to offer an		
						initial fee discount are		
						larger.		
Holm &	International	DK	2005-2008	Quantitative	-	This paper estimates	-	-
Thinggaard	Journal of					the effect of		
(2016)	Auditing					employing two audit		

JCR: 1.034		firms, rather than	
0CN. 1.004		one, on the audit fee,	
		using Danish data	
		collected in the first	
		years after the	
		abolition of its	
		mandatory joint audit	
		system for listed	
		companies in 2005.	
		The authors find two	
		main results:	
		1. No general	
		difference in audit	
		fees when two audit	
		firms - regardless of	
		combination and	
		technology efficiency	
		- conduct the	
		statutory audit	
		compared to a single	
		big audit firm.	
		2. The audit fees are	
		higher in the case of	
		very unbalanced big-	
		small joint audits	
		(where the small	
		auditor takes less	
		than 25% of the fees)	

						than in the case of a single big audit. Very unbalanced joint audits may lead to free riding by small firms, costing big firms additional resources.		
Holm &	Accounting and	DK	2005-2008	Qualitative &	Type 1 (abnormal	-	-	-
Thinggaard	Business			Quantitative	accruals) & Type 4			
(2018)	Research				(perceived quality)			
	JCR: 1.833				This study analyses			
					audit quality			
					differences between			
					audits by a single big			
					audit firm and joint			
					audits with either one			
					or two big audit firms.			
					It does this in two			
					ways.			
					First, by examining			
					the results of a survey			
					of Danish CFOs'			
					views on and their			
					experiences with the			
					choice of single or			
					joint audits and their			

perceptions of audit
quality.
Second, based on
abnormal accruals
data from the
mandatory joint audit
abolition year
(2005/2006) and the
following two years.
The survey results
indicate that most
CFOs perceive the
audit quality by a
single Big 4 audit firm
to be the same as it is
in joint audits with
either one or two Big
4 audit firms.
The regression
analysis supports the
perceived quality of
the CFOs. It provides
no evidence of audit
quality differences
between audits made
by a single Big 4 firm
and joint audits
conducted by

					combinations of one			
					or two big audit firms.			
					or two big addit firms.			
Hoos <i>et al.</i>	Journal of	NL	2016	Experimental	Type 3 (professional	-	-	-
(2019)	Business Ethics			study	skepticism)			
	JCR: 4.141				In their experimental			
					study with Dutch			
					auditors, the			
					researchers test the			
					theoretical belief that			
					joint audits lead to			
					improved auditor			
					skepticism and, in			
					turn, type 3 of audit			
					quality.			
					To do this, they			
					compare auditors'			
					judgements in three			
					review regimes: the			
					joint audit, the			
					internal review, and			
					the no review regime.			
					The results indicate			
					that the auditors in all			
					three settings follow			
					a similar judgement			
					process. However,			
					the auditors in the			

		1		r		1		· · · · · · · · · · · · · · · · · · ·
					internal review			
					regime make			
					significantly more			
					skeptical judgements			
					about the auditor			
					judgement than			
					auditors in the joint			
					audit and the no			
					review regime.			
					Auditors in the joint			
					audit regime are the			
					least skeptical in their			
					judgement, probably			
					because			
					accountability in a			
					joint audit setting is			
					distributed between			
					two audit firms and			
					the negative			
					consequences of the			
					outcome are shared.			
Kermiche &	Journal of	FR	1997-2009	Quantitative	-	-	The findings support	-
Piot (2018)	Accounting,						the view that the	
	Auditing &						French joint audit	
	Finance						system is effective in	
	JCR: -						maintaining market	
							openness and	
							mitigating the Big 4	

							domination in the	
							long run. According	
							to the authors, the	
							joint audit rule	
							allowed the survival	
							of the large national	
							firm Mazars.	
							Additionally, the	
							authors suggest that	
							it is not necessary to	
							mandate a mixed	
							auditor pair (Big 4	
							and non-Big 4). The	
							mixed combination is	
							most frequently	
							selected by the	
							market.	
Lesage <i>et</i>	CAAA Annual	DK, FR, DE	2005-2009	Quantitative	Type 1 (abnormal	There is no significant	-	-
<i>al.</i> (2012a)	Conference				accruals)	relationship between		
	2012				The results suggest	joint audit and total		
					that there is no	fees. Total fees		
					significant	consist of audit fees		
					relationship between	and fees from non-		
					joint audits and audit	audit services, such		
					quality.	as tax advisory and		
						other assurance		
						services.		

						The results suggest a positive and		
						significant		
						relationship between		
						joint audit and audit		
						fees. However, the		
						authors stress that		
						they cannot rule out		
						that the higher fees		
						might also be caused		
						by other country-		
						specific differences,		
						e.g., the fixed six-year		
						term of French		
						auditors.		
Lesage <i>et</i>	-	DK	2002-2010	Quantitative	Type 1 (abnormal	The results suggest	-	-
<i>al.</i> (2012b)					accruals)	no significant		
					This paper studies the	relationship between		
					effect of joint audit	joint audit and audit		
					on audit quality by	costs (neither total		
					looking at the Danish	fees nor audit fees).		
					setting before and			
					after the abolition of			
					the mandatory joint			
					audit system. The			
					results suggest no			
					significant			
					relationship between			

					joint audit and audit quality.			
Lesage <i>et</i> <i>al.</i> (2017)	European Accounting Review	DK	2002-2010	Quantitative	Type 1 (abnormal accruals) This paper examines	There is a positive and significant association	There is a significant increase in the Big 4 market share	-
	JCR: 1.855				the consequences of abandoning a	between the joint audit and audit fees:	(measured as a % of the number of	
					mandatory joint audit regime.	companies with joint auditors pay around	mandates held by Big 4 audit firms divided	
					The results show an insignificant	10%–25% more than companies with a	by total mandates for a specific company)	
					association between the joint audit and	single auditor. In the Danish setting, the	after the abandonment of the	
					audit quality, measured by abnormal accruals.	higher fee effect is present in the first two years after the	joint audit. This is due to a clear preference for companies to (1)	
					This result is robust to alternative	regulatory change was implemented but	switch to a single audit (95% of the	
					measurements of abnormal accruals	it fades after three years.	sample's companies switched by the end	
					(earnings benchmark tests).	Additional coordination costs	of 2010) and (2) to choose a Big 4 as a	
						(that could be transferred at least	single auditor (85% of the sample's	
						partially to the client) and the potential fee premium (to cover	companies).	

						the risk of joint		
						liability) are potential		
						explanations for the		
						higher fees observed		
						in a joint audit		
						setting.		
Lobo <i>et al.</i>	Contemporary	FR	2006-2009	Quantitative	Type 1 (goodwill	-	-	-
(2017)	Accounting				impairment)			
	Research				This paper explores			
	JCR: 2.026				the effect of auditor			
					pair composition in a			
					joint audit setting on			
					audit quality. Audit			
					quality is measured			
					by examining (1) the			
					appropriateness of			
					impairment loss			
					recognition			
					(measured by the			
					probability of			
					booking a goodwill			
					impairment loss			
					when economic			
					conditions suggest			
					the need to do so)			
					and (2) the			
					transparency of			

								1
					impairment			
					disclosures.			
					The results indicate			
					that the audit quality,			
					both in terms of (1)			
					and (2), is higher in a			
					mixed audit pair than			
					in an audit pair			
					consisting of only Big			
					4 firms.			
Marmousez	CAAA Annual	FR	2003	Quantitative	Type 1 (financial	-	-	-
(2009)	Conference				reporting quality –			
	2009				earnings			
					conservatism)			
					This paper explores			
					the effect of auditor			
					pair composition in a			
					joint audit setting on			
					audit quality. In this			
					study, audit quality is			
					measured by			
					conservatism of the			
					accountants.			
					Conservatism is			
					interpreted as			
					"capturing			
					accountants'			
					tendency to require a			

higher degree of
verification for
recognizing good
news than bad news
in financial
statements".
The result provides
evidence that the
presence of two Big 4
is associated with
lower reporting
quality. This result
can be explained by
the fact that the
interaction between
two Big 4 audit firms
is likely to be less
productive in terms
of corporate
governance than the
interaction between a
Big 4 and a non-Big
4. When two Big 4
audit firms, applying
comparable
methodologies and
incurring comparable
reputation risk, work

			1					
					together, they would			
					be more likely to rely			
					on each other and,			
					consequently, would			
					have fewer incentives			
					to provide maximum			
					effort.			
Piot (2007)	Managerial	FR	1997-2003	Quantitative	-	-	The four-firm	-
	Auditing Journal						concentration ratio	
	JCR: -						(CR4) is the market	
							share of the top four	
							firms in the audit	
							services market. The	
							CR4 in France rose	
							from 41% to 59%	
							between 1997 and	
							2003, a period of	
							transformation of the	
							Big 6 to the Big 4.	
							The market shrunk	
							from eight major	
							players in 1997 (the	
							Big 6 and two	
							national firms) to five	
							large auditors six	
							years later (the Big 4	
							and the French firm	
							Mazars).	

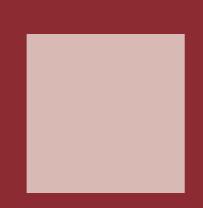
							The relationship between joint audit and market concentration is	
							unclear.	
Ratzinger-	Accounting in	Various	Various	Literature	Type 1 (various)	This literature review	Joint audits can	-
Sakel <i>et al.</i>	Europe			Review	This literature review	finds some empirical	potentially enhance	
(2013)	JCR: -				finds limited	support to suggest	the audit market	
					empirical evidence to	that joint audits lead	competition by	
					suggest that joint	to additional costs.	allowing smaller audit	
					audits lead to		firms to maintain	
					increased audit		larger market shares.	
					quality. The impact of			
					joint audits on audit			
					quality has not been			
					clearly demonstrated.			
					The only paper in this			
					literature review			
					indicating a positive			
					effect of joint audit			
					on audit quality is			
					that of Zerni e.a.			
					(2012) showing that			
					voluntary joint audits			
					improve perceived			
					and technical joint			
					audit quality.			

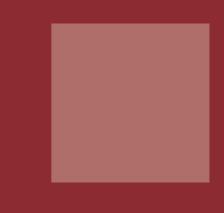
Thinggaard	International	DK	2002	Quantitative	-	This paper studies the	-	-
& Kiertzner	Journal of					determinants of audit		
(2008)	Auditing					fees in a mandatory		
	JCR: -					joint audit setting		
						(which does not		
						specify how the work		
						is to be shared		
						between the two		
						audit firms). The		
						results indicate that		
						joint audits where		
						both auditors have		
						significant stakes in		
						the audit reduce audit		
						fees compared to		
						audits where one		
						auditor is dominant,		
						albeit only for larger		
						companies.		
						Furthermore, in half		
						of the companies,		
						one of the audit firms		
						does 80% or more of		
						the audit.		
Velte (2017)	Accounting and	Various	Various	Literature	Type 1 (earnings	Most studies on the	There are only two	-
	Financial			Review	quality)	influence of joint	studies which	
	Control				Some empirical	audits on audit fees	measure the impact	
	JCR: -				studies have shown a	tend to indicate a	of joint audits on the	

Vete 6 Pritish Journal DE, FR 2008-2012 Quantitative Ausing the served frame of						1	Г	Г	
Vete 6 Azibi (2015)British Journal Azibi (2015)DE, FR2008-2012 A sura sura sura sura sura sura sura sura						positive impact of	positive relationship.	audit market	
Vete 6 Azibi (2015)British Journal of Applied Science 6 Technology JCR: -DE, FR NE2008-2012Quantitative Nerver Austrial Nerver Austrial Nerver Austrial, However, there are also studies that find that jointi audits on audit fees.The results indicate there are also studies on the audit quality (France, Italy, United Kermany).The results indicate that joint audits.The results indicate that joint audits.The results indicate that joint audits on or hat joint audit quality in audits.The results indicate that joint audits do not have a significant positive effect on impact of joint audits do not have a significant positive effect on audit quality inThe results indicate that joint audits do positive effect on market concentration in Germany and France.The results indicate that joint audits do not have a significant positive effect on market concentration in Germany and France.The results indicate that joint audits do not have a significant positive effect on market concentration in Germany and France.France.France.France.						joint audits on the	However, empirical	concentration.	
Vete 6 Azbi (2015)British Journal of Applied Science 6 Technology JCR: -DE, FR Alser and a science and s						audit quality in	studies can be found	However, in both	
Velte \$\$\$\$British Journal of Applied Science \$\$\$DE, FR and \$\$\$2008-2012 and \$\$\$\$Quantitative and \$						different countries	that have measured	studies it remains	
key besidekey besidekey besidethere are also studies that find that joint audits have no effect on the audit quality (France, Italy, United Germany).changes are attributed to the existence of joint audits.Vete 6 Azibi (2015)British Journal of Applied Science 6 Technology JCR: -DE, FR Science 6 Technology2008-2012 Are state of the state						(Egypt, Sweden,	no influence of joint	unclear how the	
Vette 6 Azibi (2015)DE, FR of Applied Science 6 Technology JCR: -DE, FR of Science 1000000000000000000000000000000000000						Austria). However,	audits on audit fees.	concentration	
Velte 6 Azibi (2015)British Journal of Applied Science 6 Technology JCR: -DE, FR all state2008-2012Quantitative and the state science for the						there are also studies		changes are	
Vete 6 Azibi (2015)British Journal of Applied Science 6 Technology JCR: -DE, FR Image: 2008-20122008-2012QuantitativeType 1 (abnormal working capital, abnormal accruals) This study tests the image to f joint audits on audit quality for French and GermanyThe results indicate that joint audits do not have a significant in Germany and France.The results indicate that joint audits do not have a significant in Germany and France.						that find that joint		attributed to the	
Velte & Azibi (2015)British Journal of Applied Science & Technology JCR: -DE, FR2008-2012QuantitativeType 1 (abnormal working capital, abnormal accruals)-The results indicate that joint audits do not have a significant positive effect on in Germany and-Velte Se Azibi (2015)DE, FR2008-2012QuantitativeType 1 (abnormal working capital, abnormal accruals)-The results indicate that joint audits do not have a significant in Germany and-Technology JCR: -JCR: -PPPPImage: Additional positive effect on audit quality in-FranceImage: Additional positive effect on audit quality inFrance						audits have no effect		existence of joint	
Image: series of the series						on the audit quality		audits.	
Image: Constraint of the second sec						(France, Italy, United			
Velte 6 Azibi (2015)British Journal of Applied Science 6 Technology JCR: -DE, FR2008-2012QuantitativeType 1 (abnormal working capital, abnormal accruals) This study tests the impact of joint audits on audit quality for French and German listed companies. The results indicate that joint audits do not have a significant positive effect on addition the companies. The results indicate that joint audits do not have a significant positive effect on audit quality in-The results indicate that joint audits do not have a significant positive effect on France						Kingdom, Denmark,			
Azibi (2015)of Appliedendendworking capital, abnormal accruals)that joint audits do not have a significantScience & TechnologyTechnologyThis study tests the impact of joint auditspositive effect on market concentration in Germany andJCR: -French and German listed companies. The results indicate that joint audits do not have a significantFrance.Joint audits do not have a significant positive effect on audit quality inFrance.Impact of joint audits in Germany and France.						Germany).			
Science & abnormal accruals) not have a significant Technology JCR: - This study tests the positive effect on JCR: - impact of joint audits market concentration on audit quality for in Germany and French and German France. listed companies. The results indicate that joint audits do not have a significant have a significant positive effect on audit quality in udit quality in	Velte &	British Journal	DE, FR	2008-2012	Quantitative	Type 1 (abnormal	-	The results indicate	-
Technology JCR: - Positive effect on JCR: - impact of joint audits market concentration impact of joint audity for in Germany and French and German France. listed companies. The results indicate that joint audits do not have a significant have a significant joint audity in	Azibi (2015)	of Applied				working capital,		that joint audits do	
JCR: - Market concentration impact of joint audits in Germany and on audit quality for France. French and German France. listed companies. The France. results indicate that joint audits do not have a significant France. positive effect on audit quality in		Science &				abnormal accruals)		not have a significant	
Image: Construction of the second		Technology				This study tests the		positive effect on	
Image: Sector		JCR: -				impact of joint audits		market concentration	
Image: Set of the set of						on audit quality for		in Germany and	
Image: Sector						French and German		France.	
joint audits do not have a significant positive effect on audit quality in						listed companies. The			
have a significant positive effect on audit quality in						results indicate that			
positive effect on audit quality in						joint audits do not			
audit quality in						have a significant			
						positive effect on			
Cormany and France						audit quality in			
Germany and France.						Germany and France.			

Willekens <i>et</i>	Policy	Various	Various	Literature	Research on joint	Prior research on	This study finds that	-
<i>al.</i> (2019)	Department for			summary	audits mostly	joint audits	Big 4 firms in France	
	Economic,			(section 3.4)	concludes that they	documents an	have a lower market	
	Scientific and				do not increase the	increase in audit fees.	share in terms of	
	Quality of Life				audit quality.	In the samples used	number of clients in	
	Policies					in this study, non-	comparison to the	
						financial (financial)	other European	
						PIEs appointing joint	countries (especially	
						auditors paid on	the Netherlands or	
						average 53.4% (162%)	the UK), for the	
						higher audit fees than	period 2013-2017.	
						those appointing a	However, in terms of	
						single auditor, ceteris	fees, the market	
						paribus.	share of Big 4 firms in	
							France is quite similar	
							to that in other	
							countries.	
Zerni <i>et al.</i>	European	SE	2001-2007	Quantitative	Type 1 (financial	There is a positive link	-	-
(2012)	Accounting				reporting quality –	between voluntary		
	Review				earnings	joint audits and audit		
	JCR: 1.855				conservatism &	fees. The largest,		
					abnormal accruals) &	second largest and		
					Type 4 (perceived	smallest fees are paid		
					quality)	by clients employing		
					Zerni <i>et al.</i> (2012)	joint audits, single Big		
					document in the	4 auditors, and single		
					voluntary Swedish	non-Big 4 auditors,		
					joint audit setting that	respectively.		

	1	1			
			companies opting		
			voluntarily for joint		
			audits have a higher		
			degree of earnings		
			conservatism and		
			lower abnormal		
			accruals (both are		
			proxies for audit		
			quality). They also		
			have better credit		
			ratings and lower risk		
			forecasts for		
			insolvency (both		
			being proxies for		
			perceived audit		
			quality) than		
			companies with only		
			one auditor. In other		
			words, they find a		
			positive impact of		
			joint audit on		
			perceived and actual		
			audit quality.		







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